



The International Councilor

September 2015

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The International Councilor

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September 2015

President's Message

Sheila Ponnosamy, CII

Dear Colleagues



As I pen down my last message to you as your President of the CII, I reflect on my wonderful memories as part of the CII family. I chose the theme - **Growing Together** to acknowledge that we have members from different age groups, and different lengths of experiences, and we need to learn from one another. In our line of work as investigators and security practitioners, our knowledge is not from textbooks but our teacher is our own experiences, and the experience of like-minded professionals like ourselves. Hence, forming strategic alliances is one way for us to grow together.

In today's digital world where specialized skill sets are needed in the area of technology, there is a need for us to learn and even re-learn the way of doing our business. Growing together is part of this learning process.

Over the last 20 years, I grew with the CII family. I was a young guest at CII AGMs when I accompany my parents – Ponno and Dora Kalastree on their annual attendance at CII AGMs. I remember Jasjit and Abhijit Ahluwalia as the angelic little boys of less than 10 years old when we first met!

Continued on page 13

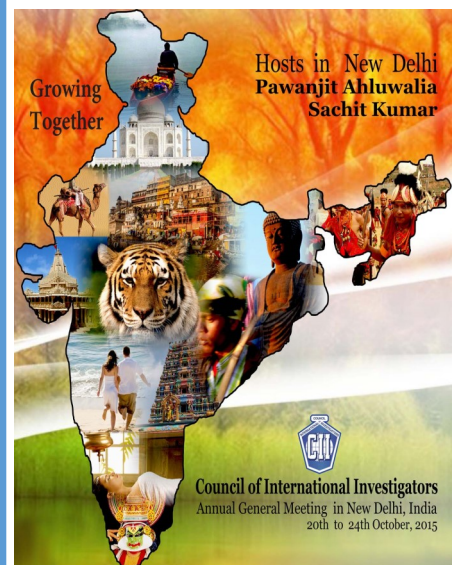
In Memoriam Bert Falbaum, CII Emeritus 1934 - 2015



See pages 7 & 8

2015 AGM News

[Click here](#) to register.



Pages 3,4, 5 & 6

Editor's Corner - Thoughts from Lois Colley



Dear CII Members,

This summer, as we look forward to an incredible AGM in India, we take a very important look backward

The time has come for us to say goodbye to an integral member of the CII family. Bert Falbaum Bert died on July 25, after a long and courageous battle with cancer. We extend our deepest condolences to his wife, Peggy Houghton.

Bert was a member of the Council of International Investigators for more than 30 years and served as President, Board Chairman, and current Vice-President of the board. Prior to founding Investigative Dynamics of Tuscon, Arizona, Bert was a U.S. Armed Forces Veteran, followed by a successful career at The US Department of Justice, the Department of Treasury, and The Department of the Interior.

In addition to an esteemed career as an investigator in the private sector, some may be unaware that Bert spent years bringing war criminals face to face with justice. Among his many other professional accomplishments, Bert was an adjunct professor at American University, and served as an instructor for many federal agencies regarding investigative conduct.

Bert was a force of nature - a man of seemingly limitless knowledge and character. Bert served CII well with his outgoing personality and incredible business acumen. Bert's smile has been aptly described as infectious. He will be greatly missed by all.

As we say goodbye to Bert, an old quote attributed to Abraham Lincoln comes to mind: *"And in the end, it's not the years in your life that count, it's the life in your years."*

Bert accomplishments and friends filled a few

lifetimes. But somehow, he managed to squeeze all of his enthusiasm for people, our industry and the world into one lifetime, benefitting us all in the process. We thank him for that. In this issue of the Councilor, be sure to read Bert's obituary and the remembrances of a life well lived, which, for those new to CII or unfamiliar with Bert, will certainly raise the bar in terms of what an investigator's career can be.

In addition, please review the details for the upcoming AGM- a chance for us all to connect our livelihoods and one another in a meaningful way to benefit our entire network. Many have already congratulated our hosts for the upcoming event regarding the ease of booking accommodations. These are incredibly reasonable rates, presenting for many of us, a once in a lifetime opportunity to visit India, which has been called the cradle of civilization. This is the country that houses Sanskrit, the mother of European language and that invited the word zero. Aptly described by William Durant "India is the mother of us all."

Best regards,

Lois Colley

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SPAIN

www.agencyworld.org



From Your AGM Hosts Welcome to New Delhi

Dear Friends,

Please plan to arrive in New Delhi to be in time for the cocktail reception in the evening on 20 October 2015. The reception is in the conference hotel and starts 7.00 p.m. onwards. After the reception the Hospitality Suite will be open.

When booking flights, ensure that the arrival time of your flight caters to your being in time for the Reception and recovery from any jet lag you may experience.

Share your time of arrival with the Hotel in advance so that they can arrange a pick up for you. As a second option you can choose Pre Paid taxis which can be booked at a counter just after exiting the customs. These are managed by the Delhi Police and are safe. Be prepared to share the hotel address with the taxi service at the counter.

Change money to Indian rupees at the bank inside the airport. If you require to hire pre paid taxis you will need cash.

Please be generous with your sponsorships . Details of the sponsorships available are on www.cii2.org and with the Executive Director Steve Kirby. Whatever you can sponsor will be most welcome and acknowledged by us at the AGM.

We look forward to seeing you all in New Delhi and enhance business opportunities for yourself.

Pawan's personal phone number is + 91 9958694200 .

Sachit's number is + 91 9311042007.

Should anyone have any questions feel free to call
Pawanjit Ahluwalia & Sachit Kumar



**Our Host Hotel
Grand New Delhi Hotel**

Most CII Members Can Secure a Visa Online as a "Casual Business Visit"

E-Tourist Visa Facility is available for holders of passports for most countries.

- International Travelers whose sole objective of visiting India is recreation , sight seeing , casual visit to meet friends or relatives, short duration medical treatment or **casual business visit**.
- **Passport should have at least six months validity from the date of arrival in India**. The passport should have at least two blank pages for stamping by the Immigration Officer.
- Apply on line no more than 30 days from your date of arrival.

For more information and to apply
<https://indianvisaonline.gov.in/visa/tvoa.html>



Taj Mahal

2015 AGM - Schedule of Events

Tuesday, October 20 - Board meeting and Opening Reception & Dinner

7:30 AM – 10:00 AM Breakfast
9:30 AM – 1:00 PM Board of Directors' Meeting
11:00 AM – 5:00 PM Registration
1:00 PM – 3:30 PM Board Lunch
1:30 PM – 6:00 PM Golf Outing (Optional / extra fee)
4:00 PM – 6:00 PM Committee meetings (Committee members)
7:00 PM – 10:30 PM Opening Cocktail / Drinks and Dinner Reception – Live Indian Classical Music
10:30 PM – 1:00 AM Hospitality Suite



Wednesday October 21 - Seminar & Networking day

7:30 AM – 9:30 AM Breakfast
9:30 AM – 10:30 AM Opening Ceremony – Flags, live performance and keynote address – Growing Together
10:30 AM – 1:30 PM Spouse Tour – lunch at hotel with delegates
10:30 AM – 11:30 AM The Indian Economy- Its Impact and Business Opportunities.
11:30 AM – 12:00 PM Tea / Coffee Break
12:00 PM – 1:30 PM Panel Discussion: How to Increase Your Business, Exposure and Credibility
1:30 PM – 3:30 PM Lunch
3:30 PM – 5:00 PM Rest & Relaxation
5:00 PM – 5:30 PM Tea / Coffee Break for all
5:30 PM – 10:00 PM Networking Tour Kingdom of Dreams – Drinks, Dinner & Entertainment
10:00 PM – 1:00 AM – Hospitality Suite

Thursday, October 22 AGM & Networking day

7:30 AM – 10:00 AM Breakfast
10:00 AM – 11:30 AM Annual General Meeting
11:30 AM – 12:00 PM Tea / Coffee Break
12:00 PM – 1:00 PM Annual General Meeting
9:30 AM – 1:00 PM Spouse / Guest Tour lunch at Hotel with delegates
1:00 PM – 3:00 PM Awards Luncheon
1:30 PM – 2:00 PM Luncheon Speaker
2:00 PM – 4:30 PM Rest & Relaxation
4:30 PM – 5:00 PM Tea / Coffee Break for all
5:00 PM – 7:00 PM Networking Qutab Minar Tour
7:30 PM – 11:00 PM Drinks & dinner – FIO – Live Singer
11:00 PM – 1:00 AM Hospitality Suite

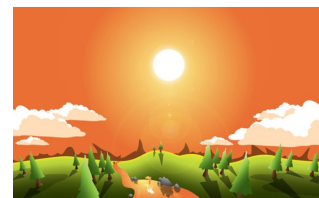


Friday, October 23 Seminars & Meetings day

7:30 AM – 10:00 AM Breakfast
10:00 AM - 10:30 AM Digital Forensics & Cyber Intelligence-A Multi-Disciplinary Approach to Corporate Investigations
10:30 AM-11:15 AM Panel Discussion: Ethical Issues in the Investigations and Security Industry
11:15 AM – 11:45 AM – Tea / Coffee Break
11:45 AM – 1:00 PM – Panel Discussion: Due-Diligence, Pre-employment Screening and Intellectual Property Concerns as Drivers to Business
1:00 PM – 3:00 PM Lunch
3:00 PM – 4:30 PM New Board Meeting
4:30 PM – 5:00 PM Tea / Coffee Break for all
7:00 PM – 11:30 PM Gala Banquet – All Indian ethnic wear with Indian ethnic live performances dance and music
11:30 PM – 1:00 AM Hospitality Suite

Saturday, October 24 Grand tour day - Taj Mahal

7:00 AM – 8:00 AM Breakfast
8:00 AM – 8:00 PM Tour Taj Mahal in Agra (Optional / Extra fee)
1:30 PM – 3:00 PM Lunch
8:00 PM – 1:00 AM Hospitality Suite & Snacks



2015 Annual General Meeting

List of seminar speakers and topics

Lt. General Prakash Menon - *Keynote Speaker* - Military advisor to the Government of India on defense affairs and a key member of the National Security Advisor of India. Opening address.

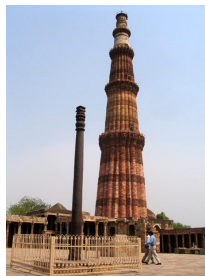
Alok Gupta - *Digital & Cyber Intelligence A Multi Disciplinary Approach to Corporate Investigations.*

Ms. Vidya Raja Rao - *The Indian Economy—It's Impact on Business Opportunities*

Udaykiran “Uday” Devineni - US Department of Homeland Security / Immigration & Customs Enforcement (HSI ICE)- *National Intellectual Property Rights Center and the Role it Plays in Domestic / International Intellectual Property Rights Investigations.*

Pavan Duggal - Attorney at Law—*Cyber Security*

Lt. General Parnaik - *Gala Banquet Guest of Honor* - Former Northern India Army Commander



Panel Discussions:

*Enhancing Your Business
Exposure & Credibility*

Tom Davies - Moderator

Galen Clements

Eddy Sigrist

Sachit Kumar

Ponnosamy Kalastree

*Ethical Issues in the
Investigation & Security
Industry*

Pawan Ahluwalia - Moderator

Sandra Stibbards

Sheila Kalastree

Jack Chu

*Due Diligence,
Pre-employment
Screening & Intellectual
Property as Drivers to
Business*

Jeff Williams - Moderator

Francie Koehler

Graham Dooley

Eduard Helfand

Jasjit Ahluwalia

2015 AGM SPONSORSHIPS AVAILABLE

PLATINUM— Exhibit booth (if desired); Conference fees for 4; Delegate bag advertising; Full banner recognition; Cover ad in conference brochure; website acknowledgement—**\$10,000**

GOLD— Exhibit booth (if desired); Conference fees for 2; Delegate bag advertising; Full banner recognition; Inside cover ad in conference brochure; website acknowledgement—**\$5,000**

SILVER— Exhibit booth (if desired); Conference fees for 1; Delegate bag advertising; Signage recognition; Full page add in conference brochure; website acknowledgement—**\$2,500**

BRONZE— Delegate bag advertising; Signage recognition; 1/2 page ad in conference brochure; website acknowledgement—**\$1,000**

PATRON— Delegate bag advertising; Shared signage recognition; 1/4 page ad in conference brochure; website acknowledgement—**\$500**

FRIEND— Business card ad in conference brochure; website acknowledgement—**\$100**

<http://www.cii2.org/sponsorship> **Click here**

Important links for the AGM:

Event Registration:

https://coii.memberclicks.net/index.php?option=com_mc&view=mc&Itemid=104&mcid_token=

Provisional Schedule:

<https://coii.memberclicks.net/assets/documents/2015/2015-agm-program.pdf>

Hotel:

<http://www.thegrandnewdelhi.com/>

Booking for Special CII Hotel Rate:

<http://gr-thegrand.rhcloud.com/formcraft/form.php?id=3>

Sponsorship Opportunities:

<https://coii.memberclicks.net/sponsorship>



2015 AGM Generous Sponsors as of August 25, 2015

Gold: Riturij Sinha; Pawan Ahluwalia

Silver: Norm Willox; Eduard Hefland

Bronze: Ponno Kalastree; Bob Fenech; Steve Kirby; Galen Clements; Jan Collie; Raul Fat, Brian King

Patron: Fritz Hebach; Ajit Singh; Jim Holohan; Chris Nielsen, Yosh Wong, Tan Kok Boon, Niclas Franklin

Partner: Jack Burke; Eddy Sigrist; Robert Dudash; Ed Kelly; Ryan & Lois Colley, Ken Springer, Maurice Armes

Friend: Francie Koehler; Sam Brown; Mario Perumal; David MacLeod; Tom Reilly; James Loh

Bertram Seymour Falbaum 1934 - 2015

Loving husband, father, and grandfather—succumbed quietly and peacefully at his home on Saturday morning, July 25, 2015, losing his long struggle in his battle against cancer. He was a man of great integrity, brilliance, decency, and gravitas with a fun-loving side.

Born on July 28, 1934, in the Bronx, New York City, to the late Abraham and Shari Falbaum, Bert is survived by his devoted wife, Peggy (retired Superior Court Judge Margaret M. Houghton); his son, Vance (Tammy Calliet); his daughter, Stacy Volpe (Deanie Guy); and his grandchildren: Mason Falbaum, Barrett Falbaum, Seaman Apprentice Ryan Calliet, Tyler Calliet, and Sophia Volpe. He is also survived by his sister, Joan Royal (Herb); his niece, Lori Royal-Gordon (Jack); and nephew, Ken Royal (Dawn) and their children, Alex and Becca; as well as Peggy's children, Rick Bond (Bev Lambert) and Pamela DeMauro (John). He was predeceased by his first wife, Roberta Jesse (née Oberstone).

After graduating from Tahoe Truckee High School in 1953, Bert enlisted in the Air Force and was trained as a radio technician. He served on a small Japanese island off Kyushu, where he monitored the 38th parallel during the Korean Conflict. He was honorably discharged as a Staff Sergeant in 1957.

Bert graduated from the California State University at Los Angeles in 1962 with a Bachelor of Science degree with honors. In 1972 he received a Master of Public Administration degree from the Maxwell School at Syracuse University. From 1966 to 1969 he developed and taught courses at the Treasury Law Enforcement School in Washington, DC.

In 1962 he joined the U.S. Customs Department as a Port Investigator. He advanced rapidly to Customs Agent and then to Special Agent Analyst. His activities ranged from searching the holds of ships in Los Angeles to working the Mexican border at Nogales. In 1973 Bert became the Deputy Chief of Law Enforcement at the U.S. Fish and Wildlife Service, where he brought the enforcement of law by Fish and Wildlife to a level of professional excellence.

In 1979 he became a criminal investigator for the Office of Special Investigations in the Department of Justice, conducting Nazi War Crimes investigations. From that time until 1986, he traveled throughout Europe, Russia and the Middle East, tracing the paths of Nazi war criminals who had become naturalized citizens of the United States. His investigations led to the denaturalization and deportation of many Nazis.

Bert retired from the government in 1986 to become Vice President of the Investigative Group International in Washington, DC. He also conducted and supervised complex investigations for IGI. He founded a private company, Investigative Dynamics, in Tucson, from which he retired but retained active interest until the time of his death. He helped to found the International Intelligence Network and served on its first board. In 2006 became president of the Council of International Investigators and continued to serve that organization in various positions and offices until his death. He either wrote or rewrote the bylaws of these and other organizations in which he was a member.

During his years in Washington, DC, Bert served as adjunct professor at the American University, teaching a variety of forensic subjects. He was invited to guest lecture at West Virginia University and the University of New Mexico in police science. When he relocated to Tucson in 1992, he became an instructor at Chaparral College where he taught a wide range of criminal justice subjects.

He had been involved with many departments at the University of Arizona, serving on the Honors Advisory Board, the Social and Behavioral Sciences Board of Directors, as well as donating his time and expertise at the Eller Business School. In semiretirement, Bert was active at the Osher Lifelong Learning Institute of the U of A, both as instructor and student. Recently, the Alpha Chapter of Phi Beta Kappa of the University of Arizona inducted Bert as an honorary member, recognizing his "scholarly achievements, cultural interests and good character."

Bert was known by all who called him friend, colleague, mentor, or kin for his wisdom, knowledge, kindness, professionalism, ethical demeanor, integrity, acumen, and his personable nature. Bert was always the first to reach out, listen, and assist. His guidance and advice were always welcome. As one friend wrote—society is a better place because of his efforts. He will be greatly missed. Many local charities benefited from Bert's time and generosity. Donations may be made to Jewish Family & Children Services, the Honors College at the U of A, the Houghton Scholarship at the U of A Rogers College of Law, SBS Magellan Circle at the U of A, or Arizona Public Media.

Internment services will be held at Arlington National Cemetery in Virginia at a future date.



"That though the radiance which was once so bright be now forever taken from my sight. Though nothing can bring back the hour of splendour in the grass, glory in the flower. We will grieve not, rather find strength in what remains behind." - William Wordsworth

Peggy Houghton Falbaum
6696 N. Cocopas Road,
Tucson, AZ 85718-2546

Dear CII family, Thank you for your supportive and sympathetic messages, notes and cards now and during the months that Bert was being treated. We both appreciated hearing from all over the world while we struggled with his disease. I am brokenhearted and feel as if I have been cut in half. It helps me to know that so many of you will miss him, too.

With great affection,

Peggy

Remembrances of Bert Falbaum from around the world

Indeed, Bert has been a great man and my thoughts and condolences go to Peggy, a wonderful spouse. **Goolam Monsoor, France**



Our love and prayers are with Peggy and the family. **Sachit Kumar, India**

I knew Bert for some 20 years, having met him while conducting financially oriented investigations from the auspices of my law firm. Bert was relentless in pressing me to obtain a PI license, and persuaded me that I should become fully involved with the investigative community, and that to do so I would need a PI license. He invited me to speak at the Intellenet conference in Tucson, and I was hooked. I developed wonderful friendships, became aware of the issues that affect the investigative community and learned methodologies that helped me in my practice. It has been invaluable. When I last saw Bert in April 2013 he was so happy and seemed to be brimming with health. I cannot believe that we have lost Bert. To say that he will be missed is an understatement.

Larry Ross, USA



I am greatly saddened by Bert's passing news. He was a good friend for over 10 years and we served on the board of CII together for two years. Bert was a knowledgeable professional, always willing to help others. He provided guidance and insight when something was unclear during the board meeting. Bert made a great contribution to CII and other professional organizations. His gentlemanly attitude toward Peggy set us a good example for loving family memberships. Bert was very respected and loved by all of us who know him. I am sure all of us will be missing him forever! Deepest condolences to Peggy and the family. **Jack Chu, Hong Kong**



Bert will be terribly missed, a lovely man who lent me an ear when I really needed it. He was loved by all of us and he will be cherished in our memories forever. My condolences to Peggy and family. Sadly missed, never forgotten. **Graham H Dooley, France**

I joined CII in 2014 and my first conference was San Francisco. The golf outing was before the opening cocktail and as a result Bert was one of the first CII members I met. We played on the same flight and he was friendly and came across as an extremely nice gentleman. As I registered for the 2015 AGM I wondered if Bert was going to be there and if he would play golf. May he Rest in Peace.

Mario Perumal, Sri Lanka

The passing of Bert Falbaum is a loss to the entire profession. There is 'nary an investigator in our community whose path he did not cross...I met Bert the first year I started my business in 1988 at a CALI meeting...I was thinking of turning around and leaving when Bert walked up to me, interrogated me, bought me a glass of wine and brought me into the circle of his friends. I never left...My world will be a bit changed now with his passing. His legacy lives on in so many ways...So a tip of the hat Bert and farewell. **Nancy Barber USA**

He was special. **Joan Beach USA**

I worked alongside Bert for the past 8 or 9 years on the Executive Board of C.I.I. and can unequivocally state that I have never met anyone, anywhere in the world, who was as giving of his time, knowledge and friendship as Bert. Those of us who knew the man both personally and professionally, are the better for it, as are the organizations to which he belonged. It is most fitting to celebrate his life, for he himself lived life to the fullest and brought joy to all those whose path he crossed. My deepest condolences to Bert's wife Peggy and all of his family.- **John Sexton, Immediate Past President, CII, USA**

It is difficult not to miss such a nice member and family man. **Johnson Okebukola, Nigeria.**

MEMBERSHIP NEWS

7 Candidates Vie for 3 Spots on the Executive Board

Seven highly qualified candidates have announced their interest and have been nominated to hold office on the Executive Board for 2015—2018.

The candidates are **Ryan Colley, Marc Reed, Robert Dudash, Sant Kaur Jayaram, Chris Nielsen, Toine Goorts,** and **David MacLoed**. A brief summary of their history with CII can be found on page 10 of this issue. Their statement of interest can be found on the Members Only Page of our website www.cii2.org. In sticking with the international flavor of CII, nominees represent five countries, USA, Canada, Singapore, Netherlands, and Australia.

Certified, Senior, and Emeritus members are eligible to vote for up to three candidates of their choice. Voting can be done electronically by going to www.cii2.org and under the Members Only Tab click on 2015 ballot link. You can also click this link to get to the ballot page.

https://coii.memberclicks.net/index.php?option=com_mc&view=mc&mcid=form_202535

You will need your login and password credentials to access the ballot. If you can't recall them you can retrieve them from the website. After October 10 the electronic balloting will be closed, however, members in attendance at the 2015 AGM who haven't yet voted via the website will be allowed to cast a paper ballot.

Galen Clements to complete Bert Falbaum's term

In accordance with the Council's bylaws, the Executive Board has approved Galen Clements to complete Bert Falbaum's term as Vice President of the Council. Bert's term was scheduled to expire at this year's AGM. Galen had previously held the position of Vice President and is currently Executive Regional Director.

Changing of the Guard

John Sexton's & Debra Macdonald's Board terms set to expire

Sheila Ponnosamy to remain on the Board as Immediate Past President

John Sexton can rest easy knowing that his time on the Executive Board was well spent and he leaves with much accomplished. John served for several years on the Board, culminating with his installation as President in 2013 in Ireland.



As President, John oversaw the significant changes in CII's structure, implementing the downsizing of the Board to make it more accountable; redesigning the website; and setting the tone for growth in membership and relevance of CII. His pithy President's Messages were always well thought out and well received. His leadership, well toned sense of humor, and Irish wit will be missed but John, you have earned your time for rest and relaxation.

Debra Macdonald of Toronto term also ends at the AGM. Debra was a strong contributor to the Boards actions and the current growth of CII.

President Sheila Ponnosamy will be finishing up a spectacular term as President but she can't fully rest on her laurels. Even though her three year term expires at the AGM, in accordance with the bylaws, Sheila will remain on the Board for an additional year as Immediate Past President.

A full list of the current Executive Board can be found on page 11 of this issue of the Councilor.

Nominees for 2015—2018 Executive Board

Ryan Colley—Colley Intelligence—USA

Nominated by Anne Styren

Years in Council - 3 Years in Business - 8

Meeting attended last 5 years - 2



Chris Nielsen—Nielsen & Associates—Canada

Nominated by Anne Styren

Years in Council - 6 Years in Business - 19

Meeting attended last 5 years - 4



Robert Dudash—Investigative Services Inc.—USA

Nominated by Jim Carino

Years in Council - 17 Years in Business - 26

Meeting attended last 5 years - 1

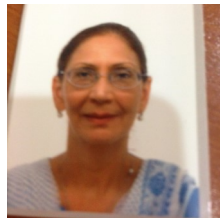


Sant Kaur-Jayaram—Mainguard International—Singapore

Nominated by Ponnosamy Kalastree

Years in Council - 3 Years in Business - 30

Meeting attended last 5 years - 3



David MacLeod—Macil Group—Australia

Nominated by Sheila Ponnosamy

Years in Council - 2 Years in Business - 5

Meeting attended last 5 years - 2



Toine Goorts—Goorts Investigation & Consultancy—Netherlands

Nominated by Eddy Sigrist

Years in Council - 5 Years in Business - 10

Meeting attended last 5 years - 4



Marc Reed—Reed Research Ltd.—Canada

Nominated by Jim Kirby

Years in Council - 27 Years in Business - 30

Meeting attended last 5 years - 2



Current Executive Board

Term Expires 2015

Sheila Ponnosamy (President)
Galen Clements (Vice President)
Debbra Macdonald

Term Expires 2016

Sachit Kumar
Brett Mikkelson
Eddy Sigrist (Treasurer)

Term Expires 2017

Anne Styren (Secretary)
Jacob Lapid
Raul Fat

Immediate Past President

John Sexton



Current Membership

Certified	285	Affiliate	9
Qualified	12	Honorary	6
Associate	2	Emeritus	4
Senior	17	Applicants	5

Total Membership 335

Countries Represented—58

Continents Represented—6



DCI—DETECTIV CONSULTING INTERNATIONAL GMBH
GLOBAL INVESTIGATIONS &
INSURANCE FRAUD SERVICE

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GERMANY
MEMBER OF CII, WAD, NCISS

PHONE: +49 30 433 4689

FAX: +49 30 433 533 1

EMAIL: FRITZ.CII-BERLIN@WEB.DE

INTERNET: WWW.DCI.NAME

MEMBERSHIP NEWS

Most Recent New Members

So far in 2015, the Executive Board has granted membership to 23 new members.
Our membership is now at 335!

Here are the most recently accepted:

Welcome

Welcome

Welcome

Nirentar Dhupar, CII

Mainguard India Services
New Delhi India
mainguardservices@gmail.com

Delip Bedi, CII

Mainguard India Services
New Delhi India
mainguardindia@gmail.com

Agustin Belles-Sostrot, CII

Detectives Grupo 2
Spain
info@detecitvesgrupo2.com

Jan Ross, QII

Pathfinder Investigations Pty Ltd
Australia
jan@pfinv.com.au

Thiromoothy Nadesan, CII

Team Force Security
Malaysia
thiru@teamforcesecurity.com

Pending Applicants

As of August 26, 2015

Alice Cappiello

Background Italia Sri.
Milan Italy
www.backgrounditalia.it

Jose Irizarry

IPC Investigations
Orange City Florida USA
www.ipcinvestigations.com

Elford John

IRM Solutions, Inc.
Barbados, West Indies
www.irmsolutions.biz

Steven Rambam

Palorium, Inc.
Brooklyn NY USA
http://palorium.com

Alan Graham

Sub Rosa International
London England UK
www.subrosainternational.co.uk

Auraimi Bin Abdul Brasheer

Glen Iris (Intl.) Ltd
Singapore

More information about the applicants can be found on the CII website. Anyone with knowledge of these applicant's qualifications can contact Galen Clements at galen.clements@comcast.net

Remember no posting about applicants on the listserv

President's Message (continued from page 1)

I have shared the joys of new marriages among our members, the heart breaks of broken relationships and death of loved ones. From Chicago to Toronto to Kinsale to Cardiff to the Gold Coast and many more cities, I have journeyed with many of our members across the oceans for almost 20 years. From a guest of the CII, I became a member. I was part of the Organising committee when we served as hosts in Singapore in 1997 and 2006. Then our past President Nancy Barber got me involved on her team in her year of Presidency as a member in her Membership committee. I then became a Board member, served as Editor of the Councilor, chairman of the PR Committee, and in the past year, as your President.

The past year has been a great one for me and for the CII. We have come up with new projects that will need to be worked on, and will carry through for years to come. We revived the Education Committee. We have fresh ideas from our Strategic Committee to help us grow our businesses. We will continue to develop Alliances with other Organisations. We now have also developed Alliances with public sectors agencies such as Interpol and this is only the beginning. We are focusing on improving our image and membership value for each region through the way we structure our association. We are getting "new blood" on board. It has been an exciting year for the CII – a year is too short a time for me to see through all the projects that we have started, but the seed is planted, and with the good foundation from the support of the Board, and you as our members, we will flourish!

Like all organisations, there is a lot more that goes behind the scenes – which is why we need a good Board. I am glad to inform you that we have a great Board – a good mix of representatives from Europe, Asia and North America. We all agree to disagree, and I enjoy the challenges, but we make decisions for the good of the CII. There is no stonewalling for the benefit of any particular members when it comes down to making a choice, and we work well together despite our cultural differences. We remain committed despite our hectic work schedules to give a bit

of time to the CII for the benefit of our association. From the bottom of my heart, I thank each of our Board member for their dedication. To my pillars at the Board, Executive Director Steve Kirby and Secretary Anne Styren, I cannot thank you both enough for the support you have been to me!

Of course, we had great mentors within the Board. Our late Vice President and Past President Bert Falbaum was one of them. No words can describe the great loss he is to all of us. Over the years through our faithful attendance at CII AGMs in various cities across the globe, we have shared many joyous moments. The tribute for him in this newsletter is only a fraction of what we can put down to express the affection we have for this incredible man. His life was his signature!

I walk in the footsteps of many excellent leaders that our CII has had, and for me, I was blessed that I had my father (past President Ponno Kalastree) who was my source of inspiration. Though we live in different countries, he kept me motivated to do good for our industry and the CII.

I thank you for the faith you have in me and the opportunity to have served you in the past year as your President.

With our upcoming AGM in New Delhi, I leave you with words of one of the greatest leaders that our world has seen – Mahatma Gandhi of India: "You must be the Change that you wish to see". When you visit India, you will see how these words hold true and the transformation of this great country set to be one of the super powers of the world. The CII AGM in India is not just going to dazzle you with an excellent social programme aimed to build the bridges within our CII family, but it is the opportunity that you are seeking to grow within the CII for your business and professional development!

My best wishes to all

Sheila Ponnosamy

Featured Article

What You Should Know About Selecting a Computer Forensics Expert

By George J. Ramos, Jr.

Originally published on www.diversifiedriskmanagement.com and reprinted with permission of the author.

The FBI handled more than 9,500 computer forensics cases in fiscal year 2005, which ended in September, compared with about 3,600 in fiscal 2000, according to a recent FBI briefing. There is no doubt that cyber crime and computer related investigations are on the rise. The best defense against becoming a statistic is to prepare for the worse and constantly improve IT security measures.

Recently, a potential client told me he contacted an Information Technology (IT) consulting firm regarding a computer forensic matter. The company promised to retrieve all deleted material and provide it on a readable CD-ROM. The prospect asked whether our services differed from this, and whether we offered anything the IT firm did not. I told him the differences were immense, and are frequently overlooked by most people claiming to provide computer forensic services.

Employers, security directors and attorneys will often engage independent computer consultants, computer forensic experts or examiners to recover or secure data from computers. While such consultants may have the skill necessary to do an excellent job, there may be some hidden legal problems with respect to licensing.

Forensics is the use of scientific knowledge to collect, analyze, and present evidence to the court. It literally means "to bring to the court," and this implies the need for legal as well as technical training.

For example, California state law (Section 7521 Business & Professions Code) requires forensic computer examiners to be licensed private investigators or employees of a licensed investigation firm.

It's important to use a trained forensic computer examiner from a licensed Private Investigation Agency for the results to be unimpeachable in a court of law. Even in states where this license is not required, evidence gathered by someone without the appropriate legal training could be ruled inadmissible in court.

Computer forensic investigators draw on an array of techniques for discovering data from a computer, often for recovering de-

leted, encrypted, or damaged files (graphics, documents, images and so forth). All of this information is crucial to companies and their legal counsel, especially during discovery, prior to depositions, or in preparation for criminal or civil litigation.

There are no huge tricks involved in simply discovering deleted files. There are many software programs available that can do it. The difference is in the investigation. An IT technician is not an investigator and lacks the investigative skills to discover the necessary evidence.

DRM is often called in after the fact. We can usually glean volumes of additional, overlooked material the IT experts failed to discover.

Much of the information to be recovered may not be found in simple deleted files. It may be hidden in other data files such as HTML, e-mail entries, and information recovered from hard disk areas such as the virtual memory, slack space or recycle bin. Many other locations, none of which would be available to an IT technician, may hold valuable information.

IT technicians usually lack the tools necessary to search most of the slack space in the questioned computer. For instance, there are ways to salvage a significant portion of old, deleted web-based E-mail. Yet many IT technicians generally disregard these messages as being irretrievable.

Most importantly, if they were able to find this material, IT consultants hired by the company could not successfully testify to their findings in court. Opposing counsel would probably have these searches thrown out as the product of illegally obtained information, due to the requirement that such information must come from licensed investigators. This is called the "fruit of the poison tree" syndrome. *Continued next page*

What You Should Know About Selecting a Computer Forensics Expert

So, what should you do if a computer forensics investigation is required? Here are some considerations:

- Select an employee who can remain unbiased to conduct the investigation (with the guidance and privileged advice of qualified employment counsel). The employee must be able to keep all matters confidential; or
- Retain an independent employment attorney who can perform the investigation with the understanding that his/her efforts may be subject to litigation discovery; or
- Choose a licensed and experienced investigation firm which has specific expertise in workplace investigations.

How to Select a Reputable Computer Forensic Firm

Investigation firms that truly specialize in computer forensic investigations are few and far between.

The Bureau of Security and Investigative Services (BSIS), an agency within the California Department of Consumer Affairs, licenses and regulates private investigators. BSIS reported that as of July 2006, there were approximately 9,813 licensed investigators in the State of California. Only an estimated 5% or less of these investigators has the training and credentials to perform computer forensic investigations.

Most private investigators don't have the experience or understand the sensitive legal issues involved in dealing with situations that could result in costly litigation.

Here are some crucial guidelines for finding a qualified investigation firm to perform computer forensic investigations.

Agreements and Fees: Experienced and reputable firms provide proposals and contracts prior to accepting cases. If one is not provided, request a projected budget estimate at the very least. It's common to pay a retainer at the start of the case. However, it's perfectly okay to ask the firm for references before making a payment.

Attorney and Law Enforcement Involvement: Experienced investigators understand the relevance of involving qualified counsel in the investigation. Firms that do not seek to involve your legal counsel should not be retained to conduct your investigation. The decision to prosecute the illegal acts of your current or past employees lies between you and your legal counsel and, ultimately, the District Attorney's or United States Attorney's office. Prosecution can be quick and easy or time consuming, complicated and expensive, depending on certain variables. A competent Private Investigation firm can let you know in advance the probable

amount of time your case would require if prosecuted. Generally, the better job your investigator does, the faster your case will go through the court system. In fact, less than 5% of people prosecuted as a result of our investigations actually go to trial. Instead, they opt to "cop a plea" in the face of a bewildering amount of solid evidence.

Experience: Ensure the firm, as well as the employees assigned to your case, have the experience and qualifications necessary to conduct the investigation. Very few investigation firms specialize in workplace-related investigations. Choose a firm that is familiar with employment law-related investigations, who knows criminal law and is familiar with civil torts and union environments. The firm must know how to navigate areas that present a legal minefield--one wrong move can lead to unwanted litigation.

Insurance: All reputable private investigation firms carry general liability insurance. Some states require insurance prior to issuing a license. Ask for a Certificate of insurance and ensure the coverage is "per occurrence," not "claims-made."

Proof of License: Private investigators are required to be licensed in all but eight states (Alabama, Alaska, Colorado, Idaho, Mississippi, Missouri, South Dakota, Wyoming). Florida, Georgia, Louisiana and Oregon have *limited reciprocity* agreements with California. When going to another state for investigative services, request a copy of their license, or their required permits or business licenses. Perform your own due diligence to avoid vulnerability to litigation.

References and Reputation: Reputations vary widely in our industry. Quality investigation firms are well known in the business community and are active in their professional trade associations. Require no less than three references, and check them thoroughly. Ask about their litigation and claims history and experience.

Reports: Detailed reports should immediately follow all investigative assignments. A report should be submitted prior to the invoice unless a retainer is required. The information provided in a report should be concise and accurate. Don't hesitate to ask for report or statement samples.

Willingness to Testify: You should verify the willingness of all private investigators to testify in court in criminal, civil, unemployment hearings or arbitrations, if necessary before the investigation begins. If the investigator

Continued next page

What You Should Know About Selecting a Computer Forensics Expert

is subject to subpoena or deposition, the firm hiring investigators is generally expected to pay the investigator's fees and expenses for time spent in trial testimony and preparation for trial, even if the Company did not ask the investigator to be in court.

Certifications and Training: Certified Computer Examiners (CCEs) may hold multiple certifications in a variety of disciplines, the most prestigious of which is the Certified Forensic Computer Examiner (CFCE). Less than 10% of applicants actually attain this. Another respected certification you may consider is that of a Certified Electronic Evidence Collection Specialist (CEECS). This speaks to credibility and involvement in the computer forensics community. In short, only hire a professional person with the qualifications to do the job.

Tools of the Trade: Determine whether your potential investigators really have a full-scale computer forensics laboratory. Some purported experts simply "make do" with whatever equipment they have. As new technology is always emerging, state of the art labs include frequent software and equipment updates.

California Private Investigator Act and other Laws

The California Department of Consumer Affairs (DCA) requires that any firm or individual who investigates alleged misconduct or makes determinations of credibility for the benefit of an employer must possess a private investigators license. Therefore, the only truly qualified Computer Forensic Examiners are also Private Investigators.

Anyone who violates the law may be subject to a fine of \$5000 or imprisonment of one year in county jail, or both.

The law applies to the unlicensed investigator, and not to you as the employer who hires them. However, an employee terminated for misconduct may be able to challenge the validity of an investigation that was not conducted by a licensed private investigator.

This means you could be subject to litigation, and possibly punitive damages, for any actions or decisions you make based on the investigation.

The Act does not apply to investigations conducted by one of your actual employees, or to an attorney at law who is personally licensed to practice law in this state.

Attorney-Led Investigation

A qualified attorney can certainly conduct most types of investigations. However, this raises some attorney-client privilege issues.

If the investigation is ever the subject of litigation, you will almost certainly need to present all or part of the investigation results as evidence at trial. If the attorney who performed the investigation is also advising you as to what actions or decisions to take as a result of the investigation, the attorney may be forced to testify about otherwise "attorney-client privileged" matters.

Even if the privileged matters could be compartmentalized, as a witness in the case, the attorney could, under many circumstances, be precluded from representing you in litigation.

Practical Significance

If you want something done right, hire the best people in the first place. DRM is often asked to go in after "unqualified consultants" irretrievably altered evidence, inadvertently wrote over evidentiary files, or gathered information which was thrown out of court because it was not legally obtained.

Although I am certainly not in favor of converting computer forensic examiners aka cyber crime investigators into licensed private investigators, I do however believe the Bureau of Security and Investigative Services (BSIS), which is an agency within the California Department of Consumer Affairs, that issues licenses and regulates private investigators (PI) and private patrol operators (PPO) should have oversight and require computer forensic examiners (CFE) to follow similar guidelines and adhere to state and government laws, issuing a specific license to CFEs.

In addition, our services are often faster and less expensive because we have the tools to get the desired results.

For more information, please feel free to contact us.

This article is intended to provide useful information on the topic covered, but should not be construed as legal advice or a legal opinion. State laws may differ from the federal law and from one state to another.

About the Author: George J. Ramos, Jr. is managing partner and senior executive investigator at Diversified Risk Management, Inc. (DRM), a licensed, nationwide investigation firm; he has nearly 20 years of experience in labor and employment related [workplace investigations](#). The firm offers a broad range of specialized risk management and investigation services that are designed to control loss and minimize exposure by providing innovative and strategic business solutions. DRM assists corporations, non-profit organizations and law firms in identifying, mitigating, and responding to risks through a comprehensive and integrated suite of professional service offerings. Mr. Ramos can be reached at 800.810.9508 or [by email](#).

Featured Article

RESOURCE OF THE MONTH: How to Stay Anonymous on LinkedIn

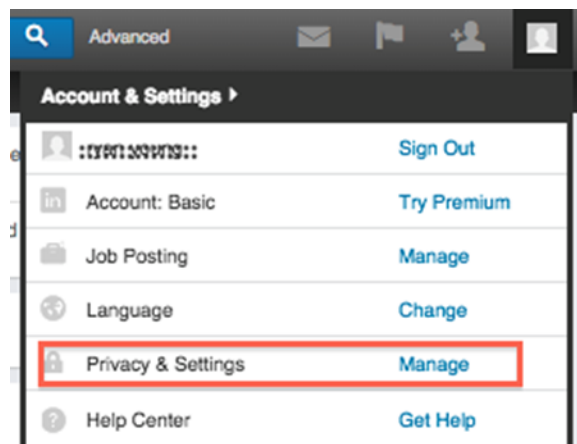
Submitted by Lauren Colley

You might be great at scanning LinkedIn for your target and his professional network and contacts. With a few mouse clicks, you can be on the path to building an incredible understanding of the target's connections. But there's just one little problem. Without engaging specific privacy settings, the target is notified that you've perused his profile. Even if you're under an assumed LinkedIn identity, the string of people you've viewed could cause suspicion and encourage a potential lead or target to go under the radar.

Trying to understand any social media giant's privacy policy will get you the same results as merely scanning a Tolstoy novel. The policies and methods put in place are purposefully opaque and confusing, because they are meant to keep you public and visible.

How to go incognito in three easy steps:

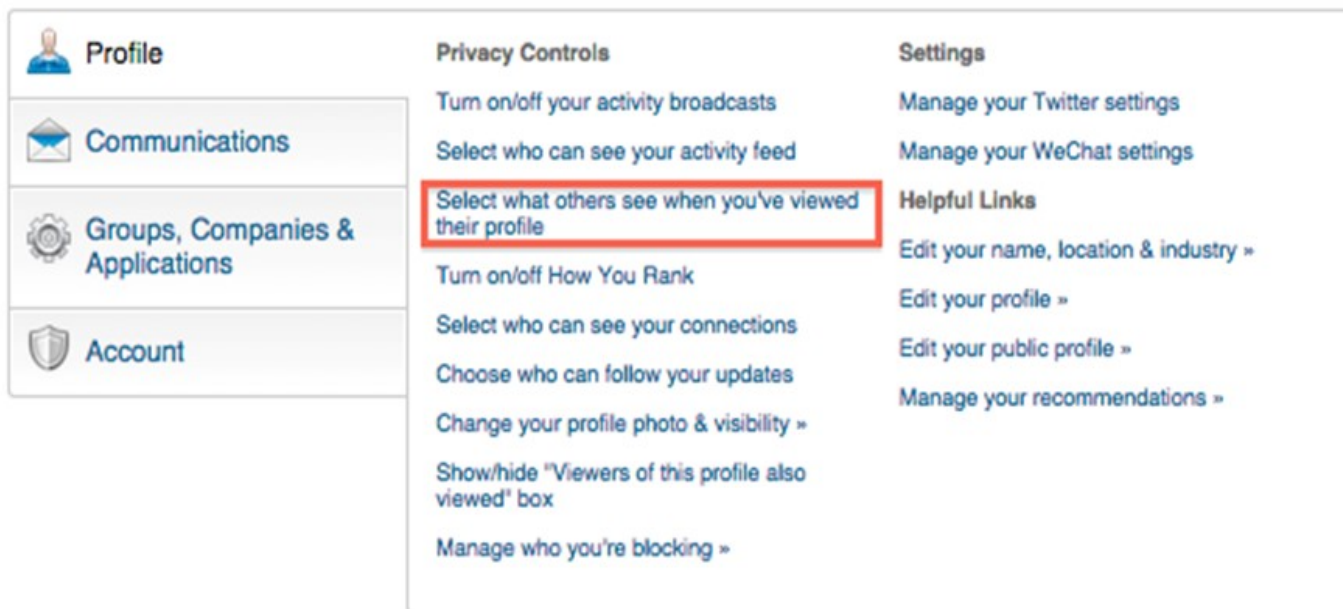
While logged in, click the image in the far top right corner of your screen. You'll get a drop-down menu that looks like this:



Select Privacy and Settings: Manage.

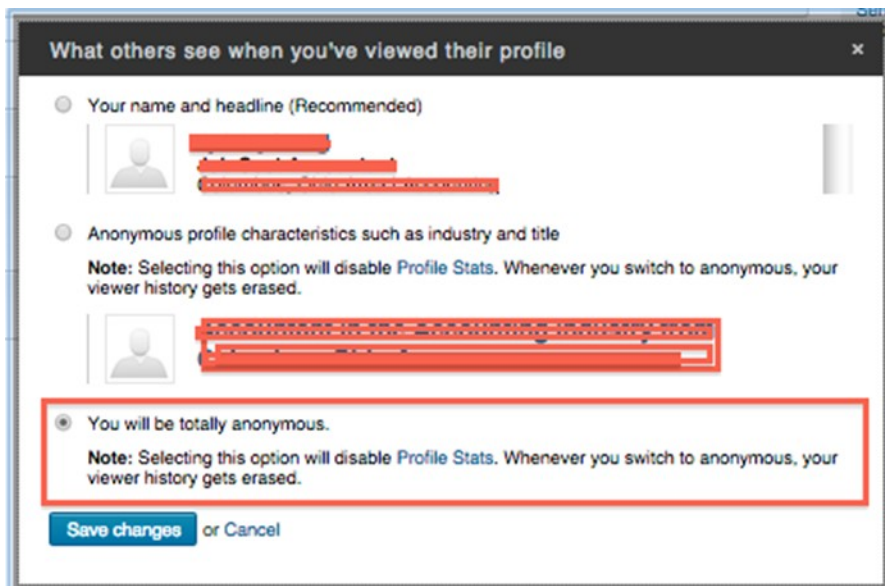
From within the Privacy and Settings menu, click on "Select what others see when you've viewed their profile."

Continued on next page



For your final step, select option three, which reads “You will be totally anonymous.”

Congratulations, you’ve gone incognito!



There is one little caveat, however. See the “Note” in the image above? It says that by going anonymous, you disable “Profile Stats.” This means that you will no longer get reports of who has viewed your profile, even if the person who viewed your profile is fully public on LinkedIn. (Note that for some versions of the LinkedIn mobile app, you can still get this information after becoming anonymous.)

The anonymizing feature is great for an assumed identity profile, but not so great for a profile you actively use to network for your own business purposes. So if you don’t already, you may want to consider maintaining two profiles- one fully anonymous profile, and one formal business profile that you don’t use for investigative purposes.

Featured Article

DUN & BRADSTREET v. LEXIS ADVANCE

An Analysis by Larry Ross

Recently, in another forum, long time CII member Larry Ross was asked his opinion regarding two popular business information databases. The following is a resubmission of Larry's well thought out analysis.

We were asked our opinion about the value to investigators of Dun & Bradstreet reports. Even though our experience with D&B reports is stale and not very extensive, I will try to answer the question.

Many members place great reliance on D&B reports, but we find Lexis Advance to be a more robust offering. Though both services are expensive, we think that D&B is both more expensive and less versatile than Lexis Advance.

The Business Information Report (BIR), D&B's primary report, covers the history of the business and its principals. The BIR also covers self-reported financial information, trade references and public record information.

The retail price of the BIR is \$122. D&B offers a substantial discount on its reports with an annual subscription to their service. We could get a slight discount on individual reports by ordering these reports through Lexis Advance. We have been able to purchase the reports that we need for much less from CII members who have subscriptions.

Both D&B and Lexis Advance require a commitment to pay for services whether or not you use them. When I was thinking about subscribing to D&B, they wanted to bill us up front for all of the services we projected that we would require for the year. In short, with D&B one must pay in advance for the year before obtaining any discount on reports. With Lexis Advance you must make a multi-year commitment, but you only pay that commitment monthly. If a catastrophe struck, I believe that Lexis Advance would permit my company to terminate the contract.

The reports that we have reviewed from D&B were not very useful to us. The public record information was woefully out of date in the reports that I reviewed. In one case, the judgment that I was helping to enforce did not show up in D&B until 18 months after it was registered in court. By that time, our client had collected the judgment in full. In another case, the D&B report had the wrong address of the company. Yes, D&B will update its report upon request, but how much faith am I going to place in a report that starts out with the wrong address?

I could not get comfortable with their reports of credit history and financials.

There is no substitute for original research of public records. However, we rely on databases for public record information at least at the initial stage of the investigation. The other databases that we use are much more current than D&B was at the time we were using D&B. Self-reported financial information and the anonymous trade references are of very limited value to us in our practice – due diligence, fraud investigations, asset searches. We can assemble some financial and business reputation information from business media reports. How much information we can assemble depends on the public interest in the company or its industry. However, we know the source of the information that we do assemble. With D&B we do not.

The history section is the only value that I have obtained from D&B reports. Even though it is self-reported information, it is useful to learn who is described as the principals of the business entity and what they claim to have

Continued Next Page

been their business backgrounds. We were able to have a D&B report introduced at trial to help prove that the father (the individual with assets) was the president rather than the son (who was penniless). However, we had gathered a great deal of other evidence with which to prove the same point. I'm not sure how much the D&B report added.

You cannot really expect a business credit reporting company to verify financials for \$122. We are ordinarily investigating companies with less than \$20 million in sales. There is not enough interest in such companies to warrant much of an effort by D&B. It would be worthwhile to pay a premium for a report that verifies with a bank or other secured lender the self-reported financials, but, rest assured that such service would cost far more than \$122.

Some of our members use D&B to find connections between companies and officers. That is an additional cost that would not be included in a subscription to purchase BIRs. While that is very useful information to have, you must rely on the D&B algorithm to assemble the information for you. LexisNexis affords the opportunity to have the researcher formulate the search, and, keep in mind that the full text of documents are usually searchable on Lexis Advance. (Call us if you have questions about that last point, as it is somewhat off-topic here.)

In sum, D&B is not cost effective choice for us. Most months, Lexis Advance more than pays for itself.

Larry Ross is the president of Ross Financial Services Inc. (RFS), a firm that provides financially oriented investigations to investigators, law firms, businesses, and the federal government. Margy Ross, vice president, uses her unique internet research expertise to uncover legal and business intelligence. Margy worked for LexisNexis for over 20 years and instructed thousands of law students, law professors and attorneys in computer assisted research techniques and strategies. Larry or Margy can be reached at 202.237.1001. Margy's e-mail is MRoss@RFSinc.com.

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